# C-7 Rating Methodologies

**Rating Methodologies.** Tradeoff and LPTA each have a unique rating methodology as summarized below.

#### COMPARING HOW OFFERORS ARE RATED FOR EACH APPROACH

TRADEOFF	LPTA

## Technical Performance Technical Performance

Subjective evaluation in accordance with DoD Source Selection Procedures and the Army Source Selection Supplement Allows the government to:

- a) consider award to other than the lowest-priced offeror, or;
- b) other than the highest technically rated offeror

Objective evaluation of minimum requirements in accordance with DoD Source Selection Procedures and the Army Source Selection Supplement

Evaluated as acceptable or unacceptable

#### Past Performance

Confidence Assessment Comparative analysis permitted

### **Past Performance**

Acceptable or Unacceptable No comparative analysis permitted

## **Small Business Participation**

#### Factor or Subfactor

## **Small Business Participation**

Exempt from evaluation (DFARS 215.304(c)(i)). However, if desired as an evaluation factor, it should be considered one of the technical factors/subfactors and evaluated accordingly

## Price Price

Not rated adjectively Evaluated in accordance with the Source Selection Plan and Sections L and M (or equivalent sections) of the RFP

Not rated adjectively Of the acceptable proposals, lowest evaluated price wins

#### Tradeoffs Tradeoffs

In accordance with the Source Selection Plan and Sections L and M (or equivalent sections) of the RFP  $\,$ 

Tradeoff not permitted No additional credit for exceeding standards

Parent topic: Appendix C Lowest Priced Technically Acceptable Source Selection Process