## 52.247-51 Evaluation of Export Offers.

As prescribed in 47.305-6(e), insert the following provision:

Evaluation of Export Offers (Jan 2001)

- (a) Port handling and ocean charges-other than DoD water terminals. Port handling and ocean charges in tariffs on file with the Bureau of Domestic Regulation, Federal Maritime Commission, or other appropriate regulatory authorities as of the date of bid opening (or the closing date specified for receipt of offers) and which will be effective for the date of the expected initial shipment will be used in the evaluation of offers.
- (b) F.o.b. origin, transportation under Government bill of lading.
- (1) Offers shall be evaluated and awards made on the basis of the lowest laid down cost to the Government at the overseas port of discharge, via methods and ports compatible with required delivery dates and conditions affecting transportation known at the time of evaluation. Included in this evaluation, in addition to the f.o.b. origin price of the item, shall be the inland transportation costs from the point of origin in the United States to the port of loading, port handling charges at the port of loading, and ocean shipping costs from the United States port of loading (see paragraph (d) of this clause) to the overseas port of discharge. The Government may designate the mode of routing of shipment and may load from other than those ports specified for evaluation purposes.
- (2) Offers shall be evaluated on the basis of shipment through one of the ports set forth in paragraph (d) of this clause to the overseas port of discharge. Evaluation shall be made on the basis of shipment through the port that will result in the lowest cost to the Government.
- (3) Ports of loading shall be considered as destinations within the meaning of the term "f.o.b. destination" as that term is used in the F.o.b. Origin clause of this contract.
- (c) F.o.b. port of loading with inspection and acceptance at origin.
- (1) Offers shall be evaluated on the basis of the lowest laid down cost to the Government at the overseas port of discharge via methods compatible with required delivery dates and conditions affecting transportation known at the time of evaluation. Included in this evaluation, in addition to the price to the United States port of loading (see paragraph (c)(2) of this clause), shall be the port handling charges at the port of loading and the ocean shipping cost from the port of loading (see paragraph (d) of this clause) to the overseas port of dis-charge.
- (2) Unless offers are applicable only to f.o.b. origin delivery under Government bills of lading (see paragraph (b) of this provision), offerors shall designate below at least one of the ports of loading listed in paragraph (d) of this clause as their place of delivery. Failure to designate at least one of the ports as the point to which delivery will be made by the Contractor may render the offer nonresponsive.

Place of Delivery:	[Offerors insert at least one of the ports listed in
paragraph (d) of this clause.	

(d) Ports of loading for evaluation of offers. Terminals to be used by the Government in evaluating

offers are as follows: (For the information of the offerors, ocean and port handling charges are set forth if the terminal named is a DoD water terminal.)

Ports/Terminals of Loading	Combined Ocean and Port Handing Charges to(Indicate Country)	Unit of Measure: i.e., Metric Ton, Measurement Ton, Cubic Foot, Etc.
required overseas delivery dates ports of loading that the offeror may disregard such nominated processed, the requisite cargo hother pertinent transportation for compatible with the required over be considered in the evaluation during the ice-free or navigable (normal period is between April nominated by offerors and deter considered in evaluating all offer Government at the overseas por ocean services by U.Sflag vesseany:	considers to be more favorable to ports if, after considering the quantandling capability, the available stactors, it determines that use of the erseas delivery date. United States of offers only for those items scheperiod as proclaimed by the authoration 15 and November 30 annually). Armined to be eligible as provided it is received in order to establish that of discharge. All determinations els only. Additional U.S. port(s) of	offerors may nominate additional the Government. The Government atity and nature of the supplies sailings on U.Sflag vessels, and he nominated ports is not as Great Lakes ports of loading may duled in this provision for delivery porties of the St. Lawrence Seaway all ports named, including those in this provision, shall be he lowest laid down cost to the shall be based on availability of a loading nominated by offeror, if
(f) Price basis. Offeror shall indi	cate whether prices are based on-	
$\square$ Paragraph (b), f.o.b. origin, tr	ansportation by GBL to port listed	l in paragraph (d);
$\square$ Paragraph (c), f.o.b. destination	on (i.e.,a port listed in paragraph	(d));
$\square$ Paragraph (e), f.o.b. origin, tr	ansportation by GBL to port nomi	nated in paragraph (e); and/or
☐ Paragraph (e), f.o.b. destination	on (i.e.,a port nominated in parag	raph (e)).
(End of provision)		

Alternate I (Feb 2006). When the CONUS ports of export are DoD water terminals, delete paragraph (a) from the basic provision and substitute for it the following paragraph (a):

(a) Port handling and ocean charges-DoD water terminals. The port handling and ocean charges are set forth in paragraph (d) of this provision for the information of offerors and are current as of the time of issuance of the solicitation. For evaluation of offers, the Government will use the port handling and ocean charges made available by the Directorate of International Traffic, Military Surface Deployment and Distribution Command (SDDC) rate information letters, on file as of the date of bid opening (or the closing date specified for receipt of offers) and which will be effective for the date of the expected initial shipment.

Alternate II (Apr 1984). When offers are solicited on an f.o.b. origin only basis, delete paragraphs (c) and (f) from the basic provision, but do not redesignate the ensuing paragraphs. Add the following basic paragraph (g) to the provision:

(g) Paragraphs (c) and (f) have been deleted but ensuing paragraphs have not been redesignated.

Alternate III (Apr 1984). When offers are solicited on an f.o.b. destination only basis, delete paragraph (b) from the basic provision but do not redesignate the ensuing paragraphs. Delete paragraph (c)(2) and paragraph (f) from the provision and substitute the following paragraph (c)(2) and paragraph (f). Add paragraph (g) below.

(c)(2) Offerors shall designate below at least one of the ports of loading listed in paragraph (d) below as their place of delivery. Failure to designate at least one of the ports as the point to which delivery will be made by the Contractor may render the offer nonresponsive.

Place of Delivery:	[Offerors insert at least one of the ports listed in
paragraph (d)- below.]	
(f) Price basis. Offerors shall indicate whether	prices are based on-
$\square$ Paragraph (c), f.o.b. destination (i.e.,a port li	isted in paragraph (d)); or
$\square$ Paragraph (e), f.o.b. destination (i.e.,a port r	nominated in paragraph (e)).
(g) Paragraph (b) has been deleted, but ensuing	g paragraphs have not been redesignated.

**Parent topic:** 52.247 [Reserved]